

**LSP Advisory B.V.**Report on the first half of 2019



## LSP Advisory B.V.

Financial statements for the period January until June 2019

(no audit or limited review has been performed)

# Table of contents

## Half year report

Directors' report	2
Financial statements	5
Balance sheet as at 30 June 2019	5
Profit and loss account for the period January until June 2019	6
Notes	7

## Directors' report

#### General

LSP Advisory B.V. was incorporated on 3 March 2008 as asset manager focussing on investments in publicly listed life sciences companies. It currently manages the Euronext listed LSP Life Sciences Fund N.V. (the Fund) and a separate client mandate with a different investment strategy. During the reporting period the Assets under Management have increased from € 135.7 million to € 137.9 million, a 2% increase.

LSP Advisory B.V. has its statutory seat at Johannes Vermeerplein 9, Amsterdam, the Netherlands and is registered at the Trade Register of the Chamber of Commerce in Amsterdam under file number 34296447.

#### Governance

LSP Advisory B.V. is a wholly owned subsidiary of LSP Advisory Group B.V. It has been granted a license pursuant to Article 2:65 of the Dutch Financial Markets Supervision Act (Wft) by the Authority for the Financial Markets on 12 April 2011. With the Alternative Investment Fund Managers Directive (AIFMD) that came into force on 22 July 2014, this license has been converted into an AIFM license by legislative decree.

The Supervisory Board of LSP Advisory B.V. currently comprises of one member. The principal duties and responsibilities of the Supervisory Board include (i) the supervision of the management of LSP Advisory B.V. as well as to supervise the general course of affairs of LSP Advisory B.V., and (ii) resolving any conflict of interest situation LSP Advisory B.V. is involved in.

#### **Key Financial Data**

In the first half year of 2019 LSP Advisory B.V. had revenues amounting to  $\in$  0.8 million compared to  $\in$  0.8 million in the same period prior year. Operating expenses for the period amount to  $\in$  0.6 million (2018 H1:  $\in$  0.6 million) resulting in a net profit for the period of  $\in$  0.3 million. Net profit for the same period in 2018 amounted to  $\in$  0.2 million.

Per period end the shareholders' equity amounted  $\in$  1.8 million (2018:  $\in$  1.5 million) which is well above the solvency requirement as included in the AIFMD. Current assets less current liabilities as of 30 June 2019 amounted to  $\in$  1.8 million (2018:  $\in$  1.3 million).

#### Risk management

LSP Advisory has established and maintains a permanent risk management function that implements effective risk management policies and procedures in order to identify, measure, manage and monitor on an ongoing basis all relevant risks.

The risk management function is functionally and hierarchically separated from the investment management function. The risk manager has a dotted line to the Supervisory Board and participates in the Supervisory Board meetings. The risk management function is also subject to the independent review of the Supervisory Board to ensure that decisions are being arrived at independently. The risks of LSP Advisory B.V. itself are mainly related to:

- Market risks
- Credit risk
- Operational risks, including regulatory compliance risk

LSP Advisory B.V. is exposed to market risk as the management fee is linked to the Assets under Management (AuM). In turn this AuM fluctuates with market movements. Also the performance fee is influenced by market movements as well as investment performance. Credit risk mainly relates to the solvency and liquidity of the investment fund(s) from which LSP Advisory B.V. receives its fees. Operational risks relate mainly to people, e.g. skill and retention of key investment personnel, IT systems and regulatory compliance risk.

#### Personnel

During the reporting period one staff member left the company.

## **Investments and financing**

LSP Advisory B.V. is making additional investments in its IT infrastructure in order to further improve the trade execution capabilities, risk management and data analytics. The Company is completely financed with equity and it is expected to remain that way for the next couple of years. Aforementioned investments will be financed out of retained earnings

#### Administrative organization and internal controls

LSP Advisory B.V. has documented the administrative organization and internal controls in accordance with the Dutch Financial Markets Supervision Act (Wft) and the Decree on Market Conduct Supervision of Financial Business (Bgfo). During the reporting period we have reviewed the various aspects of our operations. Our review did not find anything that would lead us to conclude that the administrative organization and the system of internal controls as referenced in article 121 of the Bgfo does not satisfy the requirements as laid down in the Bgfo and related regulations. Furthermore, we did not find that the administrative organization and internal controls are ineffective or that they do not operate in accordance with their description.

LSP Advisory B.V. Half year report January – June 2019

Amsterdam

Based on the above, we declare as LSP Advisory B.V. that we are in possession of a description of the

administrative organization and internal controls in accordance with Article 121 of the Bgfo, which fulfils

the requirements of the Bgfo. We also state with a reasonable degree of certainty that the administrative

organization and the system of internal controls were effective and operated in accordance with its

description during the reporting period.

The Directors of LSP Advisory B.V. confirm to the best of their knowledge that:

• the financial statements for the period January until June 2019 have been prepared in accordance with

the statutory provisions of Part 9, Book 2 of the Netherlands Civil Code and give a true and fair view of

the assets, liabilities and financial position of LSP Advisory B.V. as at 30 June 2019 and of its result

for the period then ended;

• the report includes a fair review of the key developments of the Company during the period and the

effects thereof on the half year report, together with the principal risks and uncertainties of upcoming

six months;

• the report provides adequate disclosure of the principal transactions with related parties.

Outlook

For the second half of 2019, LSP Advisory B.V. expects to further grow its Assets under Management, in

line with the ambition to become a sizable player in its market. It is expected that this growth comes from a

combination of investment performance, subscription by new investors and/or business development

initiatives.

LSP Advisory B.V.

Mark Wegter

Geraldine O'Keeffe

Page 4

## Financial statements

# Balance sheet as at 30 June 2019

Assets (in Euro)		30 June 2019		31 December 2018	
Current assets					
Receivables from group companies	1	823,305		739,412	
Taxes and social security premiums		-		18,893	
Other receivables	2	747,027		627,718	
Cash and cash equivalents	3	992,014		652,825	
			2,562,346		2,038,848
			2,562,346		2,038,848

Liabilities		30 June 2019		31 December 2018	
(in Euro)					
Equity	4				
Issued capital		18,000		18,000	
Share premium		332,000		332,000	
General reserve		1,155,465		794,049	
Result for the period		290,462		361,416	
-	_		1,795,927		1,505,465
Current liabilities					
Taxes and social security premiums	5	41,840		60,355	
Other liabilities	6	724,579		473,028	
	_		766,419		533,383
			2,562,346		2,038,848

# Profit and loss account for the period January until June 2019

		01-06/2019	01-00	01-06/2018	
(in Euro)					
Management fee	7	840,961	813,826	<u>5</u>	
Operating income		84	0,961	813,826	
Staff expenses	8	375,043	426,910	)	
Other operating expenses	9	148,306	190,110	)	
Service fee	10	27,150	25,650	)	
Operating expenses		55	0,499	642,670	
Operating income (loss)		29	0,462	171,156	
Income before tax		29	0,462	171,156	
Corporate income tax	11		-	641	
Net income (loss) for the year		29	0,462	170,515	

## Notes

#### General

LSP Advisory B.V. is a private limited liability company established under the laws of the Netherlands on 3 March 2008. LSP Advisory B.V. has its statutory seat at Johannes Vermeerplein 9, Amsterdam, the Netherlands and is registered at the Trade Register of the Chamber of Commerce in Amsterdam under file number 34296447. Its primary activities consist of managing investment funds and mandates in the healthcare sector.

#### **Principles of accounting**

## **Basis of preparation**

The accompanying financial statements have been prepared in accordance with Title 9, Book 2 of the Netherlands Civil code and the Generally Accepted Accounting Principles in the Netherlands. In view of the size of the Company, the exemption provided for in article 396, Title 9, Book 2 of the Netherlands Civil code (small company) has been applied.

#### Going concern

These financial statements have been prepared on the basis of the going concern assumption.

#### General

An asset is disclosed in the balance sheet when it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the cost of the asset can be measured reliably. A liability is recognised in the balance sheet when it is expected to result in an outflow from the entity of resources embodying economic benefits and the amount of the obligation can be measured with sufficient reliability.

Income is recognised in the profit and loss account when an increase in future economic potential related to an increase in an asset or a decrease of a liability has arisen, the size of which can be measured reliably. Expenses are recognised when a decrease in the economic potential related to a decrease in an asset or an increase of a liability has arisen, the size of which can be measured with sufficient reliability.

If a transaction results in a transfer of future economic benefits and or when all risks relating to assets or liabilities to a third party, the asset or liability is no longer included in the balance sheet. Assets and liabilities are not included in the balance sheet if economic benefits are not probable and/or cannot be measured with sufficient reliability.

Income and expenses are allocated to the financial year to which they relate.

All amounts are in Euro (€), the Company's functional currency, unless otherwise stated.

#### Using estimates and judgments

The preparation of the financial statements requires that management make judgements and use estimates and assumptions that affect the application of the accounting principles and the reported value of the assets and liabilities and the income and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are continually reviewed. Revised estimates are incorporated in the period in which the estimate is revised and in future periods for which the revision has consequences.

#### Foreign exchange translation

Transactions denominated in foreign currency are translated into the relevant functional currency of the Company at the exchange rate applying on the transaction date. Monetary assets and liabilities denominated in foreign currency are translated at the balance sheet date into to the functional currency at the exchange rate applying on that date. Translation gains and losses are taken to the profit and loss account as expenditure.

Non-monetary assets and liabilities in foreign currency that are stated at historical cost are translated into euros at the applicable exchange rates applying on the transaction date. Non-monetary assets and liabilities in foreign currency that are stated at present value are translated into euros at the applicable exchange rates at the moment the present value is determined. Translation gains and losses are taken directly to equity as part of the revaluation reserve.

#### Financial instruments

Financial instruments include investments in shares and bonds, trade and other receivables, cash items, loans and other financing commitments, derivative financial instruments, trade payables and other amounts payable. These financial statements contain the following financial instruments: receivables and financial liabilities.

Financial instruments are initially stated at fair value, including discount or premium and directly attributable transaction costs. However, if financial instruments are subsequently measured at fair value through profit and loss, then directly attributable transaction costs are directly recognised in the profit and loss account at the initial recognition.

After initial recognition, financial instruments are valued in the manner described below.

#### Other receivables

Other receivables are carried at amortised cost on the basis of the effective interest method, less impairment losses.

## **Equity**

Financial instruments taking the legal form of shareholders' equity instruments are presented under shareholders' equity. Distributions to the holders of these instruments are deducted from shareholders' equity.

### **Current liabilities**

Current liabilities are stated after their initial recognition at amortised cost on the basis of the effective interest rate method.

### **Taxes**

Taxes are calculated on the result, taking into account existing tax facilities.

## Balance sheet as at 30 June 2019

#### **Current Assets**

## 1. Receivables from group companies

The receivables from group companies consist of a receivable from LSP Advisory Group B.V. of  $\in$  0.8 million which is due within one year.

### 2. Other receivables

Other receivables consist of management fee and other costs paid from LSP Life Sciences Fund N.V. of  $\in$  181 thousand and management fee from the mandates of  $\in$  127 thousand as well as receivables from LSP Bioventures Management B.V. of  $\in$  250 thousand and LSP Management Group B.V. of  $\in$  189 thousand. All these receivables are due within one year.

## 3. Cash and cash equivalents

The cash at banks consists of the balance in the Euro bank account at the ING Bank in Amsterdam. All cash and cash equivalents are available on demand.

### 4. Equity

(in Euro)	Issued capital Sha	are premium	General reserve	Result for the period	Total
Balance as at 31 December 2017	18,000	332,000	414,041	945,008	1,709,049
Changes during the year					
Transfer of result to reserve			945,008	(945,008)	-
Dividend			(565,000)		(565,000)
Result for the year				361,416	361,416
Balance as at 31 December 2018	18,000	332,000	794,049	361,416	1,505,465
Changes during the year					
Transfer of result to reserve			361,416	(361,416)	-
Result for the period				290,462	290,462
Balance as at 30 June 2019	18,000	332,000	1,155,465	290,462	1,795,927

In the first half of the year 2019 no dividend was paid. In 2018 the Company paid dividend in the amount of  $\in$  0.6 million to its sole shareholder.

## **Issued capital**

The authorised capital of the Company amounts to  $\in$  90,000, divided in 90,000 common shares, with a par value of  $\in$  1.00, of which 18,000 shares have been issued and fully paid.

#### **Current liabilities**

## 5. Taxes and social security premiums

Taxes and social security premiums consist of VAT payable for the second quarter of 2019 of  $\leqslant$  42 thousand. This liability is due within one year.

#### 6. Other liabilities

Other liabilities consist of various expenses made in the first half year of 2019, which will be paid before year end 2019 as well as a payable to LSP Bioventures Inc. of  $\in$  272 thousand and a payable to LSP Operations B.V. of  $\in$  391 thousand. These liabilities are all due within one year.

#### Off-balance sheet assets and liabilities

## Fiscal unity

LSP Advisory B.V. is part of a fiscal unity with LSP Advisory Group B.V. being the ultimate holding company. The income tax for the group is payable at group level and only recorded in the financial statements of the mother. LSP Advisory B.V. is however jointly and severally liable for the aggregate Corporate Tax liability of this group in case LSP Advisory Group B.V. does not timely or fully pays the group's taxes.

## **Income Statement for the period January until June 2019**

## 7. Management fee

LSP Advisory B.V. has concluded an investment management agreement with LSP Life Sciences Fund N.V. pursuant to which it is entitled to receive a management fee equal to 1.5% per annum of the Net Asset Value excluding (i.e. before deduction of) the accrued management fee and performance fee. The management fee accrues on a daily basis by reference to the latest Net Asset Value and is payable by the Fund in arrears as per the last business day of each month.

In addition LSP Advisory B.V. has concluded investment management agreements with the Client Mandates pursuant to which LSP Advisory B.V. is entitled to receive a management fee of up to 1.5% per annum of the average Net Asset Value of the respective Client Mandate.

The aggregate management fee for the period amounted to € 0.8 million (2018 H1: € 0.8 million).

### 8. Staff expenses

(in Euro)	01-06/2019	01-06/2018
Gross wages and salaries	305,284	332,382
Social security charges	28,496	48,419
Pension insurance	39,472	44,318
Other staff expenses	1,791	1,791
Total staff expenses	375,043	426,910
FTE at period end	3.7	3.7

As part of the AIFMD implementation, the Investment Managers and the Risk Manager have been seconded to LSP Advisory B.V. as of 1 July 2014. As part of this secondment agreement LSP Operations B.V. charges the fully loaded personnel expenses to LSP Advisory B.V. As such the above table shows the staff expenses for the period 1 January 2019 to 30 June 2019.

LSP Advisory B.V. has implemented the AIFMD regulations regarding remuneration and has established a compliant remuneration policy. The objective of this remuneration policy is to motivate and retain the investment managers and other employees. The remuneration policy of the Company is designed such that it is consistent with and promotes sound and effective risk management and does not encourage risk-taking in a manner inconsistent with the risk policy of the Funds under management.

In the first half of the year 2019 LSP Advisory B.V. paid  $\in$  0.4 million (2018 H1:  $\in$  0.4 million) to its staff members. Of this amount  $\in$  0.4 million (2018 H1:  $\in$ 0.4 million) was fixed remuneration and  $\in$  6 thousand variable compensation was paid for the period (2018 H1: nil).

Of the total remuneration referenced above an amount of  $\in$  0.2 million (2018 H1:  $\in$  0.4 million) related to the directors of the Fund Manager. This consists of a fixed remuneration of  $\in$  0.2 million (2018 H1:  $\in$  0.4 million) and no variable compensation for the period (2018 H1: nil).

01-06/2019 (in Euro)	Beneficiaries	Fixed	Variable	Total
		remuneration	remuneration	remuneration
Directors	2	239,919	-	239,919
Identified staff	1	15,920	-	15,920
Other employees	3	113,322	5,882	119,204
Total	6	369,161	5,882	375,043
01-06/2018 (in Euro)	Beneficiaries	Fixed	Variable	Total
		remuneration	remuneration	remuneration
Directors	3	350,841	_	350,841
Identified staff	1	12,046	_	12,046
Other employees	2	64,023	_	64,023
Total	6	426,910	-	426,910

### 9. Other operating expenses

(in Euro)	01-06/2019	01-06/2018
Advisory costs	45,689	62,599
Travel, meeting and representation expenses	101,754	94,158
Other costs	863	33,353
Total other operating expenses	148,306	190,110

#### 10. Service fee

(in Euro)	01-06/2019	01-06/2018
		_
Service fee LSP Operations B.V.	27,150	25,650

From 1 July 2014 onwards LSP Operations B.V. charges a service fee at arm's length conditions to LSP Advisory B.V. for financial and legal services, office automation, service provider management and housing costs. For the period January until June 2019 the total fee charged amounted to € 27 thousand (2018 H1: € 26 thousand).

### 11. Corporate income tax

From 1 July 2015, LSP Advisory B.V. is part of a fiscal unity with LSP Advisory Group B.V., which bears the corporate income tax as being the holding company.

## 12. Related party transactions

LSP Operations B.V. on charges third party expenses to LSP Advisory B.V. for travel costs, office expenses and marketing costs paid. For the first half year of 2019 the total amount charged is € 9 thousand. Furthermore as given account of in notes 8 and 10, LSP Operations B.V. has charged LSP Advisory B.V. under the secondment agreement and the services agreement.

## 13. Post-balance sheet events

Management is not aware of any events that took place after balance sheet date that could have a material effect on the financial position of the Company.

Amsterdam, 17 July 2019

## **As Statutory Directors**

Mark Wegter

Geraldine O'Keeffe